

Presentation of Grant Program

TRAININGS FOR FOREIGN INVESTORS' EMPLOYEES



What are the conditions of the grant

The purpose of grant

- To encourage foreign direct investment, allowing investors to improve skills, knowledge and abilities of their local personnel .

Granted activities

- Personnel training and professional development in the companies owned by foreign investors, who invest in the production and (or) services in Lithuania.

Eligible costs

- Internal trainer's salary for the duration of training and expenses of business trip within Lithuania*, if training is carried out internally without subcontracting training services.
- Employee's salary for the duration of training and expenses of business trips*.
- Expenses of acquisition of short-term assets and depreciation of long-term assets required for training, if training is carried out internally without subcontracting training services.
- Equipment, hall rent costs (not applicable for on-the-job training).
- Catering costs for trainees (not applicable for on-the-job training).
- Subcontracting of training services**.
- Indirect costs of the project.

* International travel and transportation costs are covered according to the set fixed rates.

** Remote training costs can reach up to 10 % of all eligible costs.

The amount of grant

- From **€ 10 000** up to **€ 250 000** per project.
- Overall almost **€ 11 000 000** are allocated for all projects.
- Average amount of EU grant per person within the project must not exceed **€ 3 000**.

Granting rate

- Up to **50%** of eligible project costs.
- **+ 20%** for very small and small enterprises.
- **+ 10%** for medium enterprises.
- **+ 10%** for training of employees with disability.

Ineligible costs

- Costs of training that is mandatory in accordance with the legislation of EU or the Republic of Lithuania (eg. health and safety).
- Costs of general training for shaping the organization's culture, developing personal effectiveness (eg. conflict resolution, stress management, communication, leadership, creativity, etc.).
- Cost of training of senior managers and managers of key activities (production, sales, finance, etc.).
- Costs of development of training programs, methodologies etc.
- Cost of training related to product, process and service standards (ISO 9001, OHSAS 18001, LEAN, TOC, etc.) implementation.
- Costs of installation or maintaining of internal training infrastructure.
- Cost of training for employees of wholesale and retail trade companies.
- Costs of accommodation, excluding accommodation of employees with disability.

Who can get a grant and how to do that

Eligible applicant is

- Foreign investor (company).
- Private legal entity established / acquired by a foreign investor (company or individual) in the Republic of Lithuania, to which foreign investor has a decisive influence*.
- Branch established in the Republic of Lithuania by a foreign investor (company).

Requirements for applicants

- Must belong to manufacturing or services sectors.
- The average annual revenue of the applicant's company and all its related companies for the last 3 years must exceed **€ 300 000** or assets for the last year must exceed **€ 1 000 000**.
- The applicant (investor) started to operate in the manufacturing or service sector in Lithuania not earlier than 3 years before the submission of the application or the applicant (investor) is not operating in Lithuania and intends to start operating in the manufacturing or service sector in Lithuania.
- Neither foreign investor (company) nor applicant's company encounter financial difficulties as it is described in EU legal acts.

** Decisive influence is understood as a situation, where the controlling person is or has the ability to execute his decisions concerning the entity's activities or the structure of the entity, usually meaning that the controlling person has more than 50% of voting rights or the controlling person holds such rights through a directly controlled subsidiary.*

Requirements for the investment project** in Lithuania

- Not less than **€ 3 000 000** is invested, or
- Not less than **50 employees** are employed, or
- Average gross monthly salary (AMS) within the applicant's company is **at least 1.5 times greater** than officially declared gross AMS in the Republic of Lithuania.

*** An investment project which is completed, is being implemented or a project, which will be implemented within a 1 year period after the application is submitted. Investment period: 3 years up until the application – 3 years after the completion of the project.*

Dates and terms:

- The duration of the project cannot exceed **18 months**.
- Project's implementation must be started within **6 months** from signing of the project agreement.
- The call for proposals is going to be opened on 2nd quarter of 2019.

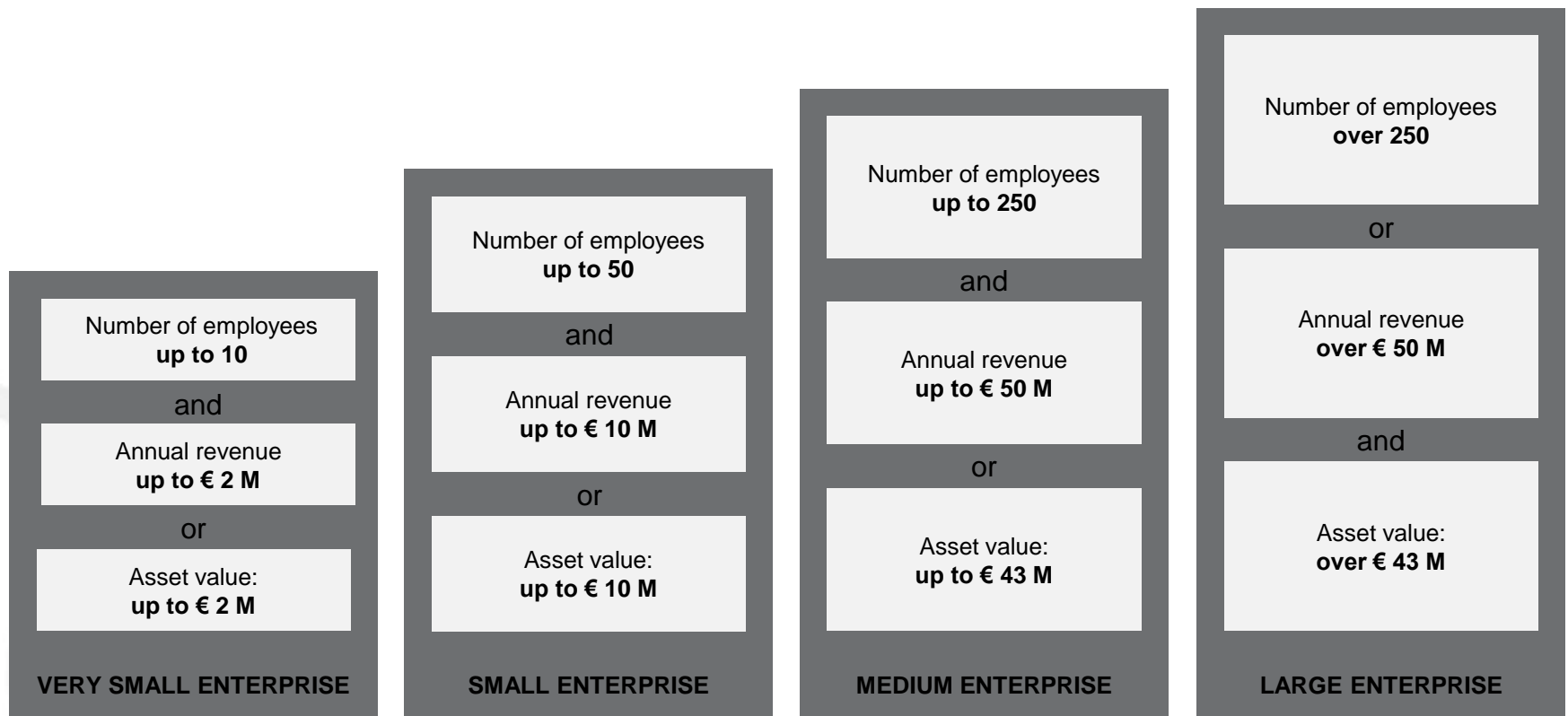
Other key provisions:

- Projects will be selected in an ongoing **project selection method**.
- Applications are accepted and evaluated until the planed grant sum for this grant program is allocated.
- Funding is provided for projects whose applicant and the investment project in Lithuania meet the set requirement (the list of requirements is given on the left side of this slide).
- Evaluation scores are not given and projects are not ranked by scores.
- Eligible project's target group must consist of employees of applicant.

How to evaluate the size of the company

How to evaluate the size of the company?

- The size of the company is assessed by set of three criteria – number of employees, annual revenue and total value of assets.
- While assessing the size of the company one must take into account abovementioned criteria of the related companies (parent, subsidiaries or companies related in other way).



How can we help you to employ a grant

- We assist our Clients in employing EU grants and ensure that the grant would serve Client's need rather than Client serve the bureaucratic requirements of the donor.
- We provide integrated services for employing EU grants – we create value in all stages of Client's project life-cycle from evaluation of eligibility of project idea to the moment when last cent of the grant will be transferred to our Client's bank account.

PROJECT CONCEPT PREPARATION

We shape the project concept to ensure that it meets donor's requirements and has maximum chances of receiving grant

1. Client's project initiation

DEVELOPMENT OF APPLICATION

We develop competitive application and lead it through the evaluation process towards the signing of the grant agreement

2. Client's project planning

POST-PROJECT ASSISTANCE

We develop annual reports and, if needed, help to avoid donor's sanctions for non-compliance with the project impact KPI's

4. Client's project closure

3. Client's project implementation

ADMINISTERING THE PROJECT

We help to implement the project in line with donor's requirements to ensure that the grant is paid to the Client timely and in full amount

Some of our valued clients

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